

Taylor Investment Counselors in the news

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Press Release: Stephen Birmingham Joins Taylor Investment Counselors as Executive Vice President, Director of Business Development

BOSTON, MA (March 31, 2014) — Taylor Investment Counselors, an asset management firm with extensive experience managing portfolios of Master Limited Partnerships, today announced the appointment of Stephen Birmingham as Executive Vice President, Director of Business Development. Mr. Birmingham will be responsible for marketing their existing strategies and new investment vehicles to pension plans, endowments, foundations, and their consultants - as well as family offices and individuals.

“Stephen brings to Taylor experience calling on financial intermediaries and multiple channels across the investment advisory market segment,” said Ben Niedermeyer, CIO and Senior Partner at Taylor Investment Counselors.

Prior to joining Taylor Investment Counselors, Mr. Birmingham served as a Vice President at The Coyle Company, marketing generational wealth transfer strategies to high net worth clients. Before this role, he was a Managing Director in the Institutional Services Group at Windhaven Investment Management, as well as a member of the Investment Committee. At Windhaven, he oversaw the broker-dealer sales channel and managed the Internal Distribution Group that served the financial consultants interested in their strategies.

About Taylor Investment Counselors

Boston-based Taylor Investment Counselors (“TIC”) was founded in 1991 as an SEC-registered investment advisor. TIC emphasizes total rate of return as the means to preserve and increase client capital. TIC provides investment management for institutional investors, intermediaries and individuals. Strategies are comprised of yield and growth-orientated stocks which provide increased total return through a combination of price appreciation and cash/flow dividends. TIC’s Master Limited Partnership Portfolio encompasses this philosophy while claiming one of the longest GIPs-compliant track records in the country. All the strategies are derived from a repeatable and disciplined investment process. For more information, please visit www.taylorinvestments.com